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## Cozzi Consulting inks deal with Chicago-area recycler

PHILADELPHIA — Cozzi Consulting Group has signed an agreement with O'Brien Recycling Corp. to manage the sales of its ferrous scrap.

O'Brien Recycling, established in 1997, is a full-service scrap metal recycler handling primarily prompt industrial scrap. The company employs more than 50 people at its scrapyard and at a nonferrous warehouse in Franklin Park, Ill.

The company handles 50,000 tons of ferrous scrap and 25 million pounds of nonferrous metals annually, and also recycles more than 12 million pounds of plastic and paper per year.

"We are pleased to enter this business partnership with O'Brien and to be aligned with Chicagoland's fastest-growing quality full-service metal recycler," Albert Cozzi, partner at Cozzi Consulting Group, said in a statement announcing the agreement.

Albert Cozzi, former chief executive of Metal Management Inc. and Cozzi Iron & Metal Co., formed the Cozzi Consulting Group with his brother, Frank, and other family members earlier this year. The sales and management consulting firm is headquartered in Burr Ridge, Ill. Frank Cozzi, in addition to heading up Cozzi Enterprises, a secondary paper processor in Chicago, is chairman of the Institute of Scrap Recycling Industries, the Washington-based trade association. The Cozzis also own and operate Glendale Iron & Metal, a 10-acre scrapyard in Phoenix, Ariz.

The Cozzis are among the most well-known names in the U.S. scrap industry. Prior to its acquisition by Metal Management in the mid-1990s, Cozzi Iron & Metal was the largest scrap processor in Chicago and one of the largest in the Midwest.

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